

head of financial advisory profile

Head of Advisory Position

Position:	Head of Financial Advisory
Grade:	E2
Department:	Financial Advisory
Location:	Houghton, Johannesburg
Reference:	RC09.WS01
Closing date:	On going

Purpose of Role

Manage and direct the activities of the Financial Advisory team and all related resources in a manner which ensures efficient and effective delivery of products and services which help to achieve the positioning of Regiments Capital as pre-eminent service provider in their chosen target markets.

Minimum Requirements

- **Qualification (s)**
 - BCom, or Finance degree; Post Graduate Degree
- **Technical/ Legal Certification**
 - Must have experience working with loans/bonds/high yield or investment grade credit
 - Self starter, independent with good organizational skills
 - Strong local knowledge on regulation and clients
- **Experience**
 - At least 3 years executive management experience as Head of a Department/ Business Unit
- **Skills and Competencies required**
 - Business Management
 - Project Management
 - Leadership
 - Technical
 - Leadership skills
 - Ability to work in a highly pressurised environment
 - Disciplined completer
 - Sound Industry and Technical Skills
 - Strong analytical Skills
 - Organizational Skills
 - Strong leadership
 - Communication – verbal and written
 - “Hands” on management style

Key responsibilities

- Develop and determine the Short and Long Term strategic objectives of the Advisory business
- Ensure business growth through directing and managing all advisory delivery activities to ensure these are delivered in accordance with the organisational strategy.
- New Business Development for Advisory (Pipeline Management)
- Human Capital Management
- Communication
- Budget management

